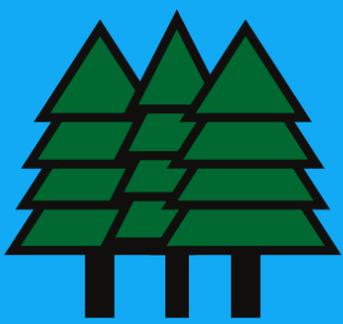




# 9 REASONS TO NOT GO SOLAR



## SHADED ROOF

Solar panels do not need a sunny day to produce power, but they do require little to no shading for most of the day. Trees or buildings casting a shadow on your roof require further analysis to determine if solar makes sense for you.



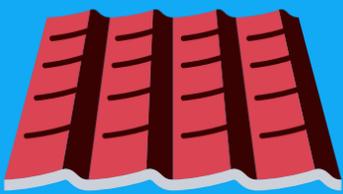
## NORTHERN ROOF

In most cases it doesn't make sense to place solar panels on a north facing roof, though it is possible. If your only option is a north facing roof it's unlikely you'll want to add solar to the building. However, if you're still curious, we can analyze the situation and give you the information needed to decide.



## OLD ROOF

Solar panels carry a 25 year warranty. If your roof is more than five years old and you aren't ready to replace it, then you're better off waiting to add solar. The cost of removing and reinstalling the panels to replace the roof is not insignificant.



## UNIQUE ROOF

Not all roofs are easy to install solar on. Slate and wood shake are almost impossible to install on due to being brittle. Clay tiles and stone coated steel are also difficult to work on without damage. However, standard asphalt shingles, concrete tile and metal roofs are all easy to work with.



## BROKEN UP ROOF

While we can work around a few obstructions, it becomes increasingly difficult with too many architectural features or vents. We'll do our best, but sometimes it just doesn't work out.



# 9 REASONS TO NOT GO SOLAR



## HISTORIC HOME

If your home is in a historic district you may not be allowed to add solar. And if you can, it might harm your resale value. However, there are creative ways to incorporate solar such as a decorative ground mounted system designed with the assistance of an architect.



## LOW TAX LIABILITY

The federal tax credit is a key component of affordable solar. Those who don't file taxes or only pay a small amount in taxes might not be able to claim the credit, making the system less affordable. Talk with a CPA or tax preparer for more details.



## LOW ELECTRIC BILL

Conservation is always beneficial, but with low usage comes a small system. It may seem counter intuitive but the small system will take longer to pay for itself due to fixed costs that are the same no matter the size. To determine if solar makes sense requires analysis.



## LACK OF EDUCATION

You don't need to be a solar expert, but if you don't understand the basics it's easy to end up with a poor quality system that causes maintenance headaches. There's a massive difference between a fairly priced system and a cheap one. Ask to learn what they are.



## WANT TO KNOW MORE?

Despite these challenges, solar can still make sense. The only way to know for sure is a thorough analysis of your specific situation. No one can tell you for sure without this information. If you're ready to learn more, email [jackie@galushasolar.com](mailto:jackie@galushasolar.com)



# 5 REASONS TO GO SOLAR



## SAVE MONEY

You can't control the price of your electricity, but you can generate your own, reducing the amount you have to purchase. It is the only power you have over the electric company besides conserving energy.



## CONTROL RISING COSTS

The electric companies are continually looking for ways to increase profits, which means increasing rates over time. Solar locks in your price. Want to know how? Just ask!



## INCREASED HOME VALUE

Home value is subjective, but when you go to sell it is easy to show the value of a purchased solar system. We can assist your agent in educating potential buyers to make the experience as simple and valuable as possible.



## CLEANER AIR

Your solar system means less power is generated by dirty coal and natural gas plants for decades. You are directly improving air quality in your area.



## TAX CREDITS

The federal tax credits are expiring in 2022. That means solar will be more expensive in the future unless other incentives are enacted. The tax credit for 2020 is 26% of the system cost. The credit drops to 22% in 2021.